

### COVER STORY

24



**KN Niyas**  
Partner, MK Retail

### 92 YEARS OF GROCERY RETAILING EXCELLENCE IN BANGALORE

KN Niyas, Partner, and a third generation member of the family that founded the MK Retail Company, which has held its own as a pioneering F&G retailer meeting the expectations and aspirations of generations of consumers over decades by providing quality, affordability and assortment in a modern supermarket setting.

### 14 SOLUTIONS SNACKING

Mindful Munching.



### 20 RETAIL SOLUTIONS

Independent Initiative.



### 32 E-COMMERCE

How online meat delivery is changing the retailing model in India.



### 74 RETAILER - WEST

A Success Story from Daman – Shree Food Corner.



### 38 FOOD INNOVATION

Unveiled!  
Breakthroughs in F&G Retail



Food Retail these days is an amazing industry with new markets and constant changes, resulting in new requirements and needs. New products – the lifeblood of retailing – are infusing verve into existing lines, creating completely new categories and filling unmet needs not previously on consumers' – or retailers' – radar.

The changes being witnessed in product development tell a remarkable story of innovation rooted in a compelling value proposition.

### 58 PROFILES

Companies that are delivering a new value proposition to the market through their on-trend formats, new concepts, fresh ingredient and flavor mash-ups.



### IN EVERY ISSUE

#### 8 MARKET UPDATE

SIAL China – Asia's largest food innovation exhibition sets new records this year.

