## Contents



33-50

## **FASHION BUSINESS**



## **BRAND EXTENSION**

## Shades of India Forays Into Menswear, Launches Third Store in Delhi

Shades of India, the brand that combines contemporary design with inspiring workmanship of traditional craft, has tripled its space to create a unique concept store for apparel. menswear and home.

Pg No.34-35

#### **NEW STORES**

### Crocs Launches 100th Store

Pa No.36-37

Splash

Pq No.42

**Tailorman** 

Pa No.43

**Being Human Jewellery** 

Pa No.44





#### GROWTH STORY

# PATANJALI ENTERS APPAR-EL SEGMENT WITH PARID

Patanjali Ayurved forayed into the fast growing branded apparel segment through its brand 'Paridhan' and expects a sale of around ₹1,000 crore by the end of next fiscal.

Pa No.45

## INNOVATION

## Fila India: Fusing Sports Fashion to Indian Streetwear

Fila India has collaborated with Indian-Canadian Streetwear Label Norblack Norwhite for its first heritage collection.

Pg No.48

#### MARKET LEADERSHIP

## BATA SALES BUOYED BY CONSUMER CAMPAIGNS & FRESH PORTFOLIO

With almost 50 new international design 'Red Angela' stores open, Bata India has already started to yield positive results by way of footfalls and deliahted customers.

Pg No.49

## **Business & Innovation**



### **NEW LAUNCH**

## Myntra Launches Italian Handbag Brand Carpisa **Exclusively on its Platform**

Carpisa is being introduced to shoppers in India for the first time exclusively on Myntra, through a range of handbags, crafted for the modern and fashion-conscious women.

Pg No.38

#### **GROWTH STORY**

## Fast Fashion Major Zara On **Expansion Spree**

Zara has expanded its presence globally with the launch of its dedicated worldwide online platform - thus bringing its fashions to customers in 106 new markets.

Pg No.50



51-110

## FASHION RETAIL



**COVER STORY** 

## TECHNOLOGY & INNOVATION: THE **CORE OF FASHION CREATION**

It is a competitive ecosystem today, and success behests innovation to take a central stance in any brand or enterprise's business strategy. But how has innovation evolved at the fashion industry in India?



## E-RETAIL

## ONLINE MARKETPLACES: DELIVERING **FASHION TO THE DISCERNING MASSES**

IMAGES Business of Fashion traces how online marketplaces like Flipkart and Myntra are launching brands that meet the demands of fashion conscious consumers.

Pg No.60-62

### RETAIL REVOLUTION

## ORGANIC FOOTWEAR: IS THE **INDIAN CONSUMER READY?**

Taran Chhabra, Founder, Neeman's talks to IMAGES Business of Fashion and shares his insights on the Indian footwear industry, while highlighting what made him start the country's first organic and eco-conscious men's footwear brand.

Pg No.64-66

## INNOVATION SPECIAL



#### IN CONVERSATION

### CELIO: AT THE VANGUARD OF **FASHION INNOVATION**

IMAGES Business of Fashion gets into a freewheeling chat with Satyen Momaya, CEO, Celio Fashion Pvt. Ltd., to understand the brand's take on innovation and its recent outcomes.

Pg No.68-69

**SPOTLIGHT** 

## LIFESTYLE DEPLOYS NEW RETAIL TECHNOLOGY

Lifestyle has added a string of cutting edge in-store features such as Self-Checkout Kiosks. Mobile POSs, Fitting Room Assistance, etc., to augment its in-store experience.

Pa No.70-71

**SPOTLIGHT** 

## BLOCKCHAIN IN THE BUSINESS OF FASHION

Sudhir Gupta, Head - Buying & Merchandising, Planning & Sourcing, ITC Ltd. (Lifestyle Retailing Business) shares his thoughts with IMAGES Business of Fashion on Blockchain technology.

Pg No.74-78

DISPLAY & DESIGN

### **IN-STORE CONSUMER CONNECT**

COLLECTION LAUNCH

**LAUNCHES HIGH-END** 

**THREE PIECE COMPANY** 

**SUSTAINABLE FASHION** 

sustainable high fashion apparel

contemporary for years to come.

collections that will last long and stay

Three Piece Company is putting together

Today, visual merchandising, display and store design are no longer about enhancing the look, image and accessibility of a shop's goods and services. We take a look.

Pg No.80-86



### SUCCESS STORY

### HOW MYNTRA HAS REDEFINED FASHION RETAIL WITH ITS VORTA **TECHNOLOGY PROJECT**

Vorta has helped Myntra to launched products that had been turned around in less than 35 days. totally masterminded by machines and engineers with absolutely no designing background.

Pg No.88-95

#### RETAIL TECHNOLOGY

### **E-COMMERCE TECHNOLOGY: TRENDS FOR 2019**

IMAGES Business of Fashion put together the technological developments that are expected to trigger e-commerce trends in 2019.

Pg No.96-100

## RETAIL TECHNOLOGY

## "Using Digital Tech to Create **Multi-Sensory Consumer** Experiences to Strengthen Brand"

IMAGES BoF talks to various renowned brands and accentuate some of their best social media campaigns hitherto. that won them recognition from consumers and competitors alike.

Pa No.102-108



EVENT REPORT

## PANTALOONS CONNECTS WITH YOUTH OVER FASH-ION & MUSIC

Pantaloons and MTV India along with Liva Fluid Fashion are on the look-out for India's next fashionista.

Pg No.110



111-126

## FASHION CREATION

# **TURTLE USHERS IN THE**

Subtle yet stylish, and as classy as it's casual, the new Winter18 collection from Turtle promises to dress you in sassy shades and layer you up in

Pg No.118-119

# INNOVATIONS

Pg No.112

COLLECTIVE

## **ULTRARANGE FRANCHISE** BY VANS: FUNCTIONAL YET **PROGRESSIVE**

After the grand success of its UltraRange collection, Vans is all set to spotlight the expanded UltraRange franchise as a 'family' of modern designs.

Pg No.114-115

## **IN-FOCUS**

# WINTER SEASON IN STYLE

fascinating fabrics.

## **DUKE LAUNCHES ACTIVE WEAR COLLECTION 18-19**

COLLECTION LAUNCH

Duke Fashions has brought home a veritable showcase of classy flamboyance and casual designer wear for the young at heart and the trendy.

Pg No.120

## RELAUNCH

## **LUX INFERNO** REINTRODUCES THERMAL **WEAR**

Lux is reintroducing its thermal brand wear brand, Lux Inferno with Bollywood legend Amitabh Bachchan endorsing it in an all new avatar.

Pg No.123

## PRODUCT INNOVATION

## LIVA: REVOLUTIONISING CONVENTIONAL FABRIC IN **FASHION RETAIL**

Comfortable, soft, cent percent natural and eco-friendly, Liva is charting a new course in fashion by embossing a strong presence in the fashion retail segment.

Pg No.124-126