

# RETAILER-SOUTH



"As a local supermarket brand, we've the largest base of loyal customers in Chennai"



K. Vijaya Kumar, Owner, Ponnu Super Market, talks about the evolution of his brand from a small provisions store to the instantly-recognized supermarket brand with eight stores in Chennai that pull in a turnover of over INR 150 crore annually.



## 08 SUPPLIER

Neo Foods is among the top growers and packers of pickled vegetables in India

#### 10 ONLINE RETAIL

GoodToGo, a raw meats online company in the Delhi-NCR region, is out to change the meat retailing experience

## 16 STRATEGY

Retail costs in brand building

## 22 ROUND TABLE

Collaborate to Succeed

### 28 REFRIGERATED & FROZEN

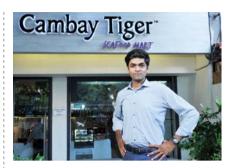
Bakers Frozen



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**Cambay Tiger Seafood Mart:** Making a difference to the organized retailing of seafood

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SRS Value Bazaar plans to launch 10 to 15 more retail stores within a year

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