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Retailers have struggled recently as consumers'shopping habits continue to shift toward online platforms.

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40 EXPERT TALK RETHINKING RETAIL: SHIFT FROM STATIC TO AGILE

The world around us moves at a relentless pace. Change is constant and while it can sometimes be scary, it isn't going away.

52 INNOVATION LACOSTE MOVES TOWARDS UBER PREMIUMISATION

Lacoste has launched a new store concept where the brand is using in-store furniture which is more premium in look and feel.

54 REAL ESTATE THE IMPLEMENTATION OF GST AND ITS IMPACT ON REAL ESTATE IN INDIA

Since a change of this magnitude takes time for people to fully comprehend and comply with, GST and RERA may initially create some confusion for the consumers.

56 INTERNATIONAL RETAILER THE SCIENCE BEHIND THE ART OF DELIGHTING 'LITTLE' CUSTOMERS

Founded in 1946 by Sir Pietro Catelli in Italy, Artsana was once a small family concern which has now become a multinational Group operating all around the world in over 115 different countries.

62 REPORT INDIA FASHION FORUM (IFF 2017)

A brief synopsis on enhancing supply chain capabilities for a great customer experience and about IoT & virtualization of retail.





[COVER STORY]

DIGITAL MARKETING: THE MISSING LINK BETWEEN YOU AND YOUR CUSTOMERS

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It's no hidden fact. Despite all efforts, the retail industry constantly struggles to keep pace with what exactly is it that their consumers want. Expectations are temperamental and becoming increasingly difficult to live up to.



44 RETAIL SPOTLIGHT

INDIAN HOMEWARE & FURNISHING SEGMENT GETS A FACE-LIFT

The consumer is changing.
Urbanisation is on the rise and individuals are evolving, adapting to a modern way of living. A rise in disposable incomes means people are looking at a smarter way of living.