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8. Roundup

Country Roads

Investor confidence in the Indian market is witnessing an upswing, with existing global brands expecting sales from their Indian units to grow multi-fold in the next few years. Here's crisp roll call of the latest global entrants – representing everything from toys to luxury accessories – and how their Indian partnerships are panning out.

10. Focus

Retail Real Estate Regains Sheen

India's growing reputation across the globe as an investment destination has led to an upswing in private equity (PE) investment flowing into the country. Notably, the retail sector has been able to corner 8 percent of the total PE investment pie.

12. Perspective

Winds of Change

There is little doubt that the country is becoming an attractive destination for global retailers with further liberalisation of the FDI policy and creation of business friendly environment. The government's big ticket reforms agenda is the goods and services tax (GST) bill which will lead to the creation of backend infrastructure critical for the retail industry. The GST bill has been cleared by both the houses of India's parliament, which brings it one more step closer to implementation.

28. Report

Malls Of India 2017-20 – Key Statistics

In the September 2013 edition of Malls of India 2013-16, we had estimated the existence of 470 operational malls with a total existent retail space of 129 million sq. ft. We had also shared that another 250 upcoming malls with 77 million sq. ft. of retail space would be operational within the next three years. Therefore, by 2016, a comprehensive sketch of India's mall industry estimated approximately 720 operational malls with an operational space of 206 million sq. ft.

34. Special Feature

The Case for Experiential Width and Depth

Why are Entertainment and Analytics the latest buzzwords among shopping centre developers in the world's fastest growing major market? It's all coming from a greater understanding of-- and respect for-- retail, as attendees at the India Retail Forum 2016 discovered.



15. LEAD STORY

THE DEVELOPER'S MANUAL

The retail real-estate industry is a significant one in India that is joined at the hip with the modern retail industry – the growth of one is impossible without the other. With international retailers making their headway toward the most dynamic retail market of the world, India's retail real estate scenario is bound to take a 360 degree turn. In the following pages, we bring you the views of the top movers and shakers of the Indian retail real estate industry on a variety of issues facing the sector, their vision about the future and what is needed for retail real estate to really innovate.



16. **Abhishek Bansal**
Executive Director Pacific Mall
17. **Arjun Gehlot**
Director, Ambience Mall – Gurgaon & Vasant Kunj
18. **Benu Sehgal**
Senior VP, Mall management, DLF Place, Saket
19. **Dinaz Madhukar**
Senior VP, DLF Luxury Retail & Hospitality
20. **Mukesh Kumar**
Senior VP, Infiniti Mall
21. **Pramod Ranjan Dwivedi**
Head-Marketing, Ambuja Neotia
22. **Rajendra Kalkar**
Senior Centre Director, High Street Phoenix, Mumbai
23. **Sanjeev Mehra**
VP, Quest Properties India Ltd.
24. **Sudarshana Gangulee**
Senior GM- Marketing, Mani Group
25. **Sunil Shroff**
CEO, Viviana Mall
26. **Anil Malhotra**
COO (Chief Operating Officer), Elante Mall Chandigarh
26. **Puneet Varma**
Associate VP, Marketing and Corporate Communications, Inorbit Malls

