## Contents



# FASHION BUSINESS

## DEBUT

## Cole Han & Heatwave: ASLL is putting its Best Foot Forward

Arvind Sports Lifestyle announces the May 2016 launch of iconic international footwear brands Cole Haan and Heatwave in India.

#### Pg No. 40

## STORES

## H&M on an Expansion Spree

H&M takes its stores count to 4,000 with the latest one in Noida.

Pg No. 52

## Puma

Puma opens its 'Forever Faster store' in South Delhi, with its latest performance and sports-style range.

## Pg No. 54

## OMNICHANNEL

## Myntra's goes Offline

Online fashion portal Myntra in talks to manage local retail chain of Forever 21.

## Pg No. 56

## BRANDING

Triumph's New Logo Lingerie brand Triumph unveiled its new

logo and new brand identity

#### Pg No. 58

## EXCLUSIVE

## Indian Handloom Brand:

India Handloom Brand (IHB), an initiative of the Ministry of Textiles, Govt. of India, is on a mission to revamp the Indian handloom industry and turn it into a thriving sector.

Pg No. 60

## FASHION LEADER

# AMERICAN FASHION

Venkatesh Rajgopal, CMD, Indian Terrain Fashions Ltd., talks to Images BoF, on his journey as an entrepreneur from the time he shelved a prestigious Civil Services career to blaze an entrepreneurial path.

Pg No. 66

## INTERNATIONAL

# Hidesign firms up its position in US market

Vikas Kapur, CEO, Hidesign America, speaks on his plans and expansions in the US market.

Pg No. 70





## EXPANSIONS

# BEING HUMAN, SPREADS ITS WINGS IN INDIA & OVERSEAS

Being Human Clothing is spreading its wings to countries abroad and its plans to add 30 more stores in India by FY '17.

## Pg No. 72

## Q&A

## SOCH MAKES A BIG PUSH TOWARDS BEING A FAST FASHION BRAND

Vinay Chatlani, MD & CEO, Soch, talks on the women's wear market, and on the growth and future prospects of his brand.

Pg No. 74

## **Fashion Business**



# COLLECTION **DYNAMIC STRETCH**

Images BoF explores Tommy Hilfiger's new and innovative "Denim Stretch" collection.

## Pg No. 80

## 109 F launches its new collection by Nishka Lulla

109°F, with fashion designer Nishka Lulla, unveil their new collection, inspired by floral and tribal arts.

Pg No. 82

## **IFF EXHIBITION**

The grand India Fashion Forum Exhibition arena provided a prestigious platform for many major fashion brands, retailers, tech and retail support companies to showcase and expand footprints. A report

Pg No. 83

## IFF EXHIBITION-EXCLUSIVELY

Exclusively.com which presented the 'spectacular' IFF talks about the IFF, and what it showcased there.

## Pg No. 102

## NIFT- ALUMNI MEET

IFF 2016 hosted the NIFT alumni meet, where the faculy members, students and former students interacted enthusiastically.



## . 40 \_\_\_\_\_

## Contents



110-184

## THE KNITWEAR **STUDY**

## PROLOGUE

# KNITTING-A PRIMORDIAL CRAFT

Knitting is one of the oldest forms of clothes-making. Team BoF delves into the past to unravel the tangled history of knitwear.

#### Pg No. 110

## OPINION THE GROWTH DRIVERS IN THE INDIAN KNITWEAR SEGMENT

Nischal Puri, Managing Director, Horizon Consulting India, explores.

Pg No. 122

## CATEGORY WATCH

## KNITTING: A SUCCESS STORY WITH KNITWEAR IN INDIA

Voices From the Industry. Images BoF talks to leaders on the latest vistas in the knitwear industry in India.

Pg No. 126

## CATEGORY WATCH

## TRENDING WITH T-SHIRTS

The easiness of just slipping into a t-shirt and pairing it with almost anything makes it a perfect investment and a long lasting one as well. Images BoF takes a look at t-shirts in India.

Pg No. 140

## QUICK TALK **HATS OFF TO HATSOFF**

Images BoF talks to Sanjay Vig, Director, Hats Off Apparels, on his brand's success and future plans.

Pg No. 154

## CATEGORY WATCH

# INNERWEAR: MARKET

## ROUNDUP

Renowned innerwear brands and manufacturers share insights with Images BoF, on the evolving innerwear market and on the changing consumer demands.

Pg No.156

## CATEGORY WATCH

# ACTIVEWEAR: A PROMISING CATEGORY

Today, activewear is not just restricted to clothing worn for hard core sports. Many brands today have a strong portfolio, offering trendy and affordable active wear in India, finds Images BoF.

Pg No. 162



KNIT INNOVATION

Pg No. 164

# NIKE REINVENTS RUNNING WITH KNIT TECHNOLOGY

Pg No. 166

## CATEGORY WATCH

## LOUNGEWEAR: A NEW EVOLVING CATEGORY

Brands are growing the lounge wear category by coming up with fancy designs and styles in light weight, highly breathable and skin friendly fabrics, finds Images BoF.

Pg No. 168

## The Knitwear Study



# COVER RESEARCH THE GROWING KNITWEAR MARKET IN INDIA

The knitwear market is today very lucrative. Experts from Technopak, outline the key statistics, trends and growth drivers of the Indian knitwear industry.

## Pg No. 114

## CATEGORY WATCH

## KNITTED LEGGINGS: CHANGING LEGWEAR CATEGORY IN INDIA

There is a revolution in the bottom wear market with the introduction of knitted leggings this process continues till today, explores Images BoF.

Pg No. 172

## INNOVATIONS IN WINTER WEAR CATEGORY

Weak winters have pushed brands to re-engineer their product lines with light weight fashion Images BoF brings to the fore, the new innovations in the segment.

Pg No. 178

CASE STUDY

## PRINGLE OF SCOTLAND

Pringle is the First Luxury Knitwear Manufacturer in the World

Pg No. 184

## contents | MAY 2016

# SPORTSWEAR INTERNATIONAL

#### SHOWS Rhythm & Blues

**190** Delivery rhythms have changed rapidly in recent years, then why do trade fairs, a key focal point for kicking off the season, still keeping to their twice-a-year schedule? We discuss.

#### BRANDS

#### 196 Dedicated to Pants

Alberto, the pants specialist, demonstrates how to stay true to yourself and still grow your business with only one product category

#### **198 Understanding Athletes' Needs**

How intelligent marketing made Under Armour become a serious competitor in the activewear segment.

#### 200 Nautic by Nature

Oliver Frielingsdorf the new CEO at Gaastra International Sportswear shares his plans on turning Gaastra into a leading International Nautical Lifestyle Brand.

#### 203 Approaching New Grounds

Diesel's CEO Alessandro Bogliolo explains how far the denim brand's relaunch has proceeded.

#### TRENDS | DENIM

#### 204 I'm like a crazy digital whore now'

Fashion multi-talent Nicola Formichetti discusses his views on Diesel, Denim and the digital world

#### RETAIL

#### 206 Gravitational Spaces

The prestigious David Collins Studio's design director, Lewis Taylor, discusses how to conceive stores that compel.

#### **RETAIL | STORES**

## 210 Siren Calls

How to create some lust for shopping? Check out these new stores around the globe.

#### 218 Shoot

In a (new) Buffalo Stance

#### Credits for India Capsule



Editor-in-Chief: **Sabine Kühnl** Creative Director: **Gian Luca Fracassi** Senior Editors: **Maria Cristina Pavarini/Christopher Blomquist** Fashion Editor: **Juliette Nguyen** Managing Editor: **Wolfgang Lutterbach** 













